

## MID-YEAR BUDGET REVIEW – A CASE STUDY APPROACH; SALARY AND CONTRACT ISSUES – FINANCIAL IMPLICATIONS; STRESS TESTING YOUR CASH FLOW

An ISDLAF+ User Group Informational Seminar (no charge)

### SEMINAR OVERVIEW

This third in a series of ISDLAF+ User Group Seminars is designed to assist Superintendents and School Business Officials in understanding basic principles of school finance and business operations. Topics for the seminar will include:

- » Mid-Year Budget Review – A Case Study Approach – understanding data and trends
- » Salary and Contracts Issues including resulting financial implications
- » Developing and Implementing a Solid Plan for Investments including procedures to “Stress Test” your Cash Flow

### COORDINATOR

Emmert Dannenberg, ISDLAF+ Statewide Director of Marketing (PMA Securities, Inc.)

### PRESENTERS

Michael Frances, Doreen Linderman, Steve Miller, Greg Kubitz and Howard Crouse (Senior Financial Advisors at PMA Securities, Inc.)

### CONTACT

Emmert Dannenberg at EDannenberg@pmanetwork.com with any questions about the seminar. Specific questions about registration for this seminar should be directed to Nicole Lee at Illinois ASBO (815.753.9305 or nalee@iasbo.org).

### INSTRUCTIONS

Indicate your attendance by checking the appropriate box below. Then fax the completed form below to **815.516.0184**, or register online at [www.iasbo.org](http://www.iasbo.org).

### AVAILABLE SEMINAR DATES

- Wednesday, January 25, 2012  
Embassy Suites East Peoria; 100 Conference Center Drive  
East Peoria, IL 61611 | 309.694.0200
- Thursday, January 26, 2012  
Hilton Garden Inn, 360 Regency Park Drive  
O’Fallon, IL, 62269 | 618.624.4499
- Tuesday, January 31, 2012  
NIU Naperville Campus; 1120 E. Diehl Rd., Rm. 260  
Naperville, IL 60563 | 815.752.8990

Name \_\_\_\_\_  
Position \_\_\_\_\_  
School/Firm \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Email (Required) \_\_\_\_\_

### SCHEDULE

- 8:30 AM – 9:00 AM | Registration and Refreshments
- 9:00 AM – 12:00 PM | User Group Information - Discussion - Questions and Answers
- 12:00 PM – 1:00 PM | Lunch (provided) and Round Table Discussion

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